NUEVO MIEMBRO - LISTA DE CONTROL

Nombre _____ Teléfono _____

Fecha de pedido _____ Pack de pedido _____

☐ Inscrito en Autoship Fecha ejecución Autoship _____

☐ Concertar llamada de bienvenida Fecha _____ Hora _____

☐ Enviar correo de bienvenida (debe incluir enlaces a todos los sitios de Isagenix y de tu equipo)

Ejemplo:

«¡Bienvenido/a (nombre)! Ya queda poco para nuestra primera charla, concertada para el (día) a las (hora). Estoy deseando trabajar contigo y ayudarte a alcanzar tus objetivos».

☐ Invitarlo a alguna de tus páginas de redes sociales o las de tu equipo

☐ Invitarlo a visitar WelcomeToIsagenix.com

☐ Familiarizarlo con IsaMovie.com

☐ Animarle a inscribirse en el IsaBody Challenge® (IsaBodyChallenge.com)

- ☐ Tomar sus fotos y sus medidas del «antes» para IsaBody

☐ Animarle a que se instale la IsaLife app (descarga desde Google Play o App Store)

- ☐ Guiarlo en los primeros pasos de su plan de productos personal

☐ Objetivos de los productos:

- ☐ Pérdida de peso Peso actual: _____ Objetivo: _____
- ☐ Energía
- ☐ Rendimiento

☐ ¿Cuál es tu principal motivación para perseguir este objetivo?

_____

☐ ¿Cómo será tu vida y cómo te sentirás cuando alcances este objetivo?

_____

☐ Objetivos Isagenix:

- ☐ Cliente (solo usuario de productos)
- ☐ Colaborador ocasional (¿quieres ganar Product Introduction Rewards o comisiones?)
- ☐ Creador de negocio (gana comisiones como asociado) Income Goal: _____ per month

☐ **Cliente -** ¿Te gustaría saber cómo puedes conseguir que algunos de tus productos te salgan gratis?

☐ **Colaborador ocasional/creador de negocio -** Repasa el Plan de remuneración de Isagenix en IsagenixBusiness.com

CASUAL SHARER/BUSINESS BUILDER

QUALIFYING QUESTIONS

Within the enrolment process, you will ask them if they are interested in learning how they could get paid for sharing Isagenix products with others. Let your new Member know that in order to set them up for success, you're going to ask them some additional questions, which are listed below. As you ask these questions, dig deeper into each question to learn more about them, their goals, and their reasons for wanting change in their life.

1. What do you do for a living now? Do you enjoy your work?
2. What would your ideal life look like if you could design it?
3. How much money do you think you'll need to achieve that ideal life?
4. How much time do you have per week to achieve those goals?
5. On a scale of 1 to 10, how committed are you to achieving your goals?
6. I want to help you achieve your goals; taking focused action quickly is the best way to start. So, will you write down the names of the top 10 people who you think might be interested in doing this with you and get them to me by tomorrow? Think of people who have a burning desire to live a life of their dreams or people who are dissatisfied with their health or financial wellness situation – people who have to have the life of their dreams!

Work with your new Member to create the list of their top 10 people they think may be interested in doing this with them.

5521_EU_es_New_Member Checklist_160621

LET'S DO THIS TOGETHER

Top 10 People

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

What attracted you to direct sales/referral marketing?

_____

_____

Who do you know who lives internationally?

_____

_____

What are your financial goals for the next:

- ☐ 30 days _____
- ☐ 60 days _____
- ☐ 90 days _____

What do you think will be your biggest obstacles in building your business?

_____

_____

List several places where you interact with people in your daily life (gym, shopping, social events, work, etc.)

_____

_____

_____

Learning While You're Building

Next Core 4 Event you're committed to attending:

- ☐ Super Saturday (date) _____
- ☐ Global Celebration (date) _____
- ☐ Other: _____ (date) _____
- ☐ IsaU (date) _____
- ☐ UIA (date) _____

I will complete the **90-Day Action Plan** training by (date) _____