

LEADERSHIP SUMMIT MALLORCA Worksheet

To take part in the Leadership Summit, Associates must rank among the top 30 point-earners on the Leadership Summit Leaderboard. This formula is a method to measure specific business building behaviours and outcomes each week during a commission month. **Use this worksheet to track your points and progress!**

Month

Week Ending	1PET Personal Enrolment Points	2PET Enrolment Points	Personally Enrolled Rank Advancement Points	Active Week Points	Total Points
1					
2					
3					
4					
5					
		+		+	
		(Maximum of 20)			=

i Total points are calculated each month by adding the categories above

Category	Subcategory	Point Value
Enrolments	1PET Personal Enrolments*	1
	2PET Enrolments* (up to 20 points each month)	2
Personally Enrolled Rank Advancements	Consultant	2
	Manager, Crystal Manager	6
	Director, Crystal Director	8
	Executive, Crystal Executive, Golden or Platinum Circle, Star Executive	10
Active Weeks	Manager	1
	Director	2
	Executive	4

*Sign up with Subscription Rewards and initial order of 100 QV or more

i Use the key above to fill in your points each week!

TRACKING Sheet

Your Activity

Enrolments (Subscription Rewards & 100+ QV)

Date	New Member Name	Points (1 point)

Enrolment points:

Team Activity

2PET Enrolments (up to 20 points each month)

Date	1PET Enroller	Enrolments	Points (X2 points)

2PET Enrolment Points:

Personally Enrolled Rank Advancements (PERA)

Date	Personally Enrolled Name	Advancement Type	Points

PERA Points: